## Harish Raghavan

Mr. Raghavan is a partner and CEO of Inscap, LLC. Prior to this, Harish served as Global Head, Structured Products and Strategic Solutions Group for UBS's Investment Bank, working with client coverage, trading, and product groups to create unique hybrid equity capital market products, and to implement proprietary trading strategies. He consummated several ground-breaking transactions such as LILACs (life insurance securitization) and innovative contingent capital instruments. He also served as Global Head, New Business/Product Development at Merrill Lynch & Co., where he worked for fifteen years and structured the first cross-border hybrid into the US capital markets as well as Trust Preferred Capital Securities. Harish received his MBA from Wharton Business School.